



SMART PLUMBING STARTS HERE!

To: Our Valued Customers

August 25, 2017

Subject: Price Increase Notification

Effective Date: September 25, 2017

Our industry continues to experience significant cost increases in many commodities, raw materials and freight. Even with PASCO's Purchasing Department aggressively negotiating to offset these increases in cost, we must pass on a small portion of these increases.

PASCO will implement a 4% price increase effective September 25, 2017.

* The following items will not be given a price increase at this time.

Couplings – Rubber, Shielded, No-Hub, Heavy Duty No-Hub, Transition,
Shear Rings and Regular Rubber Test Caps.

Shower Pan Liner

Hard copies of the updated pricing will be delivered by your Sales Representative. An electronic copy will be sent via email on August 25, 2017.

If you have questions, please feel free to contact your Regional Sales Director:

Scott Wolosz – Western Regional Sales Director – scott@pascospecialty.com

Michael Head – Eastern Regional Sales Director – mikehead@pascospecialty.com

Thank you for your business.

Sincerely,

Trevor King
Vice President

Michael Head
Eastern Sales Director

Scott Wolosz
Western Sales Director